

Joe Polish

Genius Network®

- I've GOT 2 high-level groups, Genius Network® and 100K.
- That GIVES people opportunities to build an E.L.F.® Business through amazing discussions and powerful connections.
- That GETS them more profits better Clients, amazing Connections, and leads to an extraordinary life.
- I want HELP launching my new book What's In It For Them and growing my Genius Recovery Foundation.



BIOGRAPHY

Joe Polish created one of the most elite business networking groups in the world for Industry Transformers. His foundation, Genius Recovery, helps people with addiction recovery. His two groups, Genius Network and 100k are the most sought after Connection Networks in the world that are tailored to building a better Entrepreneur. Joe's mission around recovery is to help change the global conversation around addiction to be viewed with compassion instead of judgement. Check out the trailer for Joe's award winning documentary at www.ConnectedTheMovie.com

TEN MINUTE TALKS®

- [What's In It For Them: The Secret To Getting Anything You Want In Business and Life with Joe Polish](#)
- [Connect and Play The Entrepreneurial Way: An Fireside Chat with Dr. Ned Hallowell and Joe Polish](#)
- [The Treasures and The Traps In The Mind of The Entrepreneur: How To Win Races and Not Spin Out If You Have a Ferrari Brain](#)

Babs Smith



BIOGRAPHY

Co-founder and CEO of The Strategic Coach Inc., Babs teamed up with Dan Sullivan in 1982 to develop the Strategic Coach® Program. A master at creative strategizing and team building, Babs directs business operations for Strategic Coach® in the U.S., Canada, and the U.K., and leads a team of over 100 people. Babs's talents encompass every aspect of the business, from the overall direction of the company to the evolution of the Program itself. Her creativity and insight are evident in the unique team and environment that create a unique experience for clients and associates, and are key to the success of the Program and the future growth and direction of the company. An entrepreneur since 1972, Babs owned a successful private practice in holistic health in Toronto. She maintains a great interest in this area today. Born and raised near Detroit, Babs resides in Toronto with husband and business partner, Dan Sullivan

TEN MINUTE TALKS®

- [100K Insights: A 100K Panel Featuring Nine 100K Members](#)
- [Strategic Coach Hot Seat](#)

Ben Hardy, PhD

Benjamin Hardy



BIOGRAPHY

Dr. Benjamin Hardy is a husband and father of six kids living in Orlando, Florida. He is an organizational psychologist and the bestselling author of 6 books, including 3 co-authored with legendary entrepreneurial coach, Dan Sullivan. Dr. Hardy's books have collectively sold 500,000+ copies and are fast approaching 1,000,000 sales. Dr. Hardy's writing focuses on the science of high performance, self and organizational transformation, transformational leadership, and entrepreneurship. He specializes in writing, teaching and spreading high-level concepts and principles in a viral, compelling, story-driven, and science-backed way.

TEN MINUTE TALKS®

- [10x Is Easier Than 2X: An Insider's Guide on How To Live 10x in 2023 With Dr. Benjamin Hardy](#)
- [Be Your Future Self Now: How to Create Results Beyond Your Current Ambitions with Dr. Benjamin Hardy](#)
- [10X Is Easier Than 2X: How To Make 10X Growth Your New Normal with Dan Sullivan and Dr. Benjamin Hardy](#)

Dan Sullivan



BIOGRAPHY

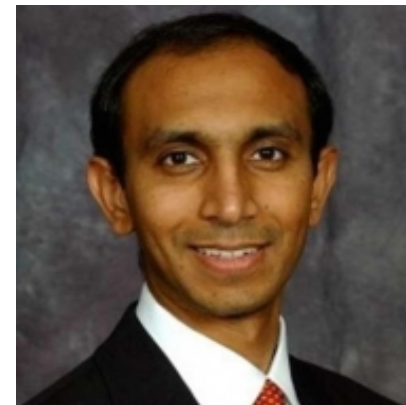
Dan Sullivan is founder and president of The Strategic Coach Inc. A visionary, an innovator, and a gifted conceptual thinker, Dan has over 40 years' experience as a highly regarded coach to top entrepreneurs. Dan's strong belief in and commitment to the power of the entrepreneur is evident in all areas of Strategic Coach® and its successful coaching program, which works to help talented, successful, and ambitious entrepreneurs grow 10x while simplifying their lives. He is author of over 30 publications, including The 80% Approach, The Dan Sullivan Question, Creative Destruction, and How The Best Get Better®. He is also co-author of The Laws of Lifetime Growth. Dan is married to Babs Smith, his partner in business as well as in life. They jointly own and operate Strategic Coach, which has offices in Toronto, Chicago, Los Angeles, and the U.K.

TEN MINUTE TALKS®

- [10X Is Easier Than 2X: How To Make 10X Growth Your New Normal with Dan Sullivan and Dr. Benjamin Hardy](#)
- [Meeting Two: Day 2 - Dan & Joe/Unique Ability, Dean/Communicating & David Berg/Healthcare](#)
- [The Moving Future](#)

Devang Patel

- I've GOT a family office.
- That GIVES successful entrepreneurs confidence about their wealth by acting as their CFO.
- That GETS them freedom of time and money to keep pursuing their passion.
- I want HELP getting in front of successful entrepreneurs who want to live an extraordinary fulfilled life.



BIOGRAPHY

Devang Patel founded Virtus Wealth Solutions, the top Wealth advisory firm at Mass Mutual for the AUM and \$ generated from AUM. He works with his coaches Dan Sullivan, Joe Polish, John Bowen, and others. He spends over 28% of the time in learning and getting better personally and professionally. His firm's primary focus is clients who make over \$1 million and are physicians and business executives. He has built a successful advisory practice and has other business ventures. He helped start and consults with his wife Dipali and sister Varsha on Franchisee businesses. They own 45 locations over 5 states and have over 800 employees. They are in Massage Envy and European Wax center franchise. His passion is helping others reach their potential. He gives to multiple charities and helps young people with leadership. He coaches his son Krish's soccer team. He enjoys traveling. He is also active with organizations in the financial services profession.

TEN MINUTE TALKS®

- [100K Insights: A 100K Panel Featuring Nine 100K Members](#)
- [The Power of Post Analysis: How To Increase Your Wealth and Your Sanity Featuring Devang Patel](#)
- [4 Passive Income Secrets: Four Wealthy Entrepreneurs Share Their Four Best Passive Income Secret Featuring Jim Dew, Devang Patel, Bob Castellini, and Howard Getson](#)

Dr. Susan Kichuk

Targeted Strategies



BIOGRAPHY

CEO of The Veritas Edge, The Targeted Strategies Group. I build and maximize businesses, organizations, and the potential of others. We are a group of professionals and thought leaders who collaborate with our clients and their advisors to provide insight and innovative solutions to complex estate planning opportunities and challenges.

TEN MINUTE TALKS®

- [The Genius of Genius Network: Insights From The 2021 Genius Network Facilitators](#)
- [100K Insights: A 100K Panel Featuring Nine 100K Members](#)
- [Your Business In The Next 100 Years with Susan Kichuk](#)

Garnet Morris

virtual attendee

- I've GOT an insurance agency that develops tax minimization ideas for entrepreneurs and professionals in Canada
- That GIVES Clients more funds to spend or invest.
- That GETS them richer and more secure the day they execute the idea, than they were the day before.
- I want HELP finding good coaches to help us continue doubling our revenue every year. We're going into our 5th year of doubling and it just gets a little more challenging every year. (FEB 2018)



BIOGRAPHY

Garnet began his career in banking and private business, but created his own niche with Targeted Strategies. An innovator with a personal penchant for taking on high-potential challenges, Garnet has an instinctive ability to recognize opportunities – even those others might consider underdeveloped or unconfirmed. His forward-thinking ideas, unconventional methods, and wealth of knowledge resonate with private business owners in helping them to optimize their net worth.

TEN MINUTE TALKS®

- [The Q Team Panel: The Golden Gems Hiding In Your Business Right Now with Garnet Morris Kathryn Janicek Tim Conn and Susan Potje](#)
- [“He Said. She Said” Succession: A Fireside Chat with Susan Kichuk and Garnet Morris](#)

Garrain Jones

Change Your Mindset Change Your Life Inc

- I've GOT a vision to whisper great universal secrets in the most powerful leaders ears
- That GIVES the ability use their platforms to impact and elevate the consciousness of humanity
- That GETS everybody a better world
- I want HELP structuring a great team, bringing emotional intelligence and better leadership abilities to bigger platforms, world leaders, teachers, and children



BIOGRAPHY

Garrain Jones is a Transformation Coach to the World's Most Powerful Leaders. Founder of The Artist Power Collective which is upgrading emotional intelligence and leadership in families, schools, and the world, impacting future generations.

Howard Getson

Capitalogix

- I've GOT a financial technology company.
- That GIVES hedge funds and financial investors a way to use adaptive artificial intelligence to gain real time insights about what's working in the markets.
- That GETS great results because there's a difference between guessing and knowing
- I want HELP writing a book and creating video content that drives traffic and creates leads



BIOGRAPHY

Howard runs an algorithmic hedge fund - and the data science company that powers it. Capitalogix created a revolutionary financial technology platform that uses Adaptive A.I. to maximize performance with real-time insights. While most high-frequency trading focuses on using technology to make thousands of transactions in a short period of time, Capitalogix's technology performs millions of observations and only acts on the opportunities determined most likely to have an edge.

His prior company, IntellAgent Control, which he founded in 1991, was an Inc. 500 company and won an IBM-Lotus Beacon Award for best business application.

Howard is currently on the Advisory Council of the Hastings Center - a Bioethics and A.I. research institute.

Mr. Getson earned a B. A. in Psychology and Philosophy from Duke University in 1984, and in 1987, he received his M.B.A. in Finance from Northwestern University's Kellogg School of Management and his J.D. from Northwestern University Law School.

TEN MINUTE TALKS®

- [Exponential Thinking to Get Exponential Results: Leveraging Your Capabilities into a Bigger Future with Howard Getson](#)
- [The Genius of Genius Network: Insights From The 2021 Genius Network Facilitators](#)
- [How Thoughts Become Things: Secrets For Amplifying Your Intelligence and Improving Your Performance with Howard Getson](#)

James Drage

Atlantic Venture Capital

- I've GOT a systematized way of thinking about venture capital and scaling business(es)
- That GIVES That gives entrepreneurs and co-investors a better opportunity to succeed and achieve a monetization event
- That GETS That gets them larger exits with better controlled risk(s) and fewer missed opportunities
- I want HELP I want help in turning this into a business of its own instead of just how I run my current fund



BIOGRAPHY

Venture Capitalist practicing "Eyes in, hands in" investing - meaning I am an active participant in the growth, scaling and exit. We use a Systematized VC approach with all portfolio companies, coaching and implementing common systems such as Scaling Up, FastTrack, Arbinger, Trust Edge, ExO and similar. This follows many years in M&A, as a start-up founder and investor letting 20% of investments give us 80% of our success. Although not there yet the goal is to get to 80% successful investments and with that exponential returns.

TEN MINUTE TALKS®

- [100K Insights: A 100K Panel Featuring Nine 100K Members](#)
- [The 100K Hot Seat: How To Think About Investment In The Addiction Space Featuring James Drage](#)

Jeff Hays



BIOGRAPHY

Jeff Hays, an award winning filmmaker, author, and television producer since the early nineties, gained national attention with *Fahrenhype 9/11* (2004), a response to Michael Moore's *Fahrenheit 9/11*. He followed that with *On Native Soil* (2006). Narrated by Kevin Costner and Hilary Swank, the documentary focused on the perspective of surviving family members of 9/11 victims and their efforts to create the 9/11 Commission. The film was acquired by Lions Gate and NBC and was short-listed for an Academy Award.

Hays produced a yearlong television series for Lifetime Television, and then returned to documentary film with *Doctored* in 2012, and *Bought* in 2014. In 2017, Jeff partnered with Dr. Patrick Gentempo to create Revealed Films. and together, they have released many multi-part series covering subjects including, health and nutrition, medical issues, wealth- building, religious and political topics. (*Money Revealed*, *Vaccines Revealed*, *Crypto Revealed*, *End Game*, *GMOs Revealed*, etc.) Revealed Films launches 5-6 series each year adding the rich stream of information they've produced in the past.

Revealed recently released a series on the use of psychedelics in therapy, *Psychedelics Revealed*, and is filming for a new series on marriage and relationships.

In addition to the Revealed projects Jeff Hays Films was the Executive Producer for *The Fix*, a documentary series based on Johann Hari's NY Times bestseller, *Chasing the Scream* - which was made into both an Academy Award-nominated film and an eight-part TV series presented by Samuel L. Jackson. JHF has acquired the rights to three other books to produce via film, the NY Times bestseller, *Lost Connections*, by Johann Hari and *The Bad One*, by Erin Tyler and *The Real Anthony Fauci*, by Bobby Kennedy, Jr.

Additionally, JHF is producing a series with Adam Carolla on resilience, and just completed *The Millionaire Within Her* with Kristi Frank.

In 2021, JHF also produced Amy Redford's new narrative film, *Feathers*, which is completed and will be released in 2022.

JHF has completed principal photography on the Andre Norman bio-doc, *Unshackled*, to be released in 2022.

The covid lockdowns of 2020 provided ample time to finish two books, one on entrepreneurship, *The Entrepreneurial Brain*. And a second on spirituality called *Love and Drugs; Tripping through Trauma to Joy*. Both will be released with a major publisher in 2022.

TEN MINUTE TALKS®

- [\\$250,000 In 75 Days](#)

John Ratliff

align5

- I've GOT a mastermind building value to exit (content, events, community).
- That GIVES expertise on how to build value in your business to position to exit.
- That GETS over-market outcomes for entrepreneurs selling their businesses.
- I want HELP to leverage marketing to reach entrepreneurs effectively.



BIOGRAPHY

John is currently the Managing Director & Partner of align5, in partnership with STS, a strategic advisory consultancy and coaching firm and CEO of Scaling Up Coaches.

With over 25 years of experience as an entrepreneur, CEO and investment banker, John co-founded align5 in 2013 (in partnership with STS Capital) to advise growth company entrepreneurs and family enterprises on a variety of strategic issues including sell-side and buy-side M&A. In January of 2021 John reengaged as a Managing Director with STS Capital Partners, a boutique investment bank specializing in middle market M&A.

John was also the founder and CEO of Appletree Answers, a telephone answering service company he started in 1995. He grew the company organically by implementing strategies from Rockefeller Habits 2.0 (the Scaling Up methodology) and through a series of acquisitions to 24 U.S. locations and 650 employees. John sold Appletree Answers to a strategic buyer in June 2012 using STS Capital Partners to get a 300% over market outcome!

In his role at Scaling Up Coaches, John leverages years of business experience and relationships with thought leaders to grow a dynamic community of coaches. The community of coaches collectively advise over 2500 companies worldwide.

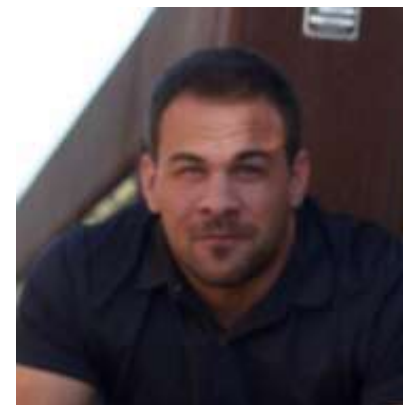
John is passionate about strategy, company culture and employee engagement. It was that focus on culture that drove Appletree to record growth and profitability and ultimately drove a strategic valuation style exit. One key driver of that value was 18% turnover in an industry that averaged 150%.

John is a member of the YPO Philadelphia chapter since 2007, EO Philadelphia chapter since 2004 and is a graduate of the Birthing of Giants class of 2008. He is active in Virgin Unite, a charitable foundation created by Sir Richard Branson. John is based in Wilmington, Delaware. When not working on strategy or M&A John is an avid pilot with well over 5000 hours in the air. He currently enjoys flying the company TBM850 Turboprop for both work and pleasure.

TEN MINUTE TALKS®

- [John Ratliff Hot Seat](#)
- [Meeting Three: Day 2 - John Ratliff/Acquisition Strategy, Breakthroughs/Actions](#)

Nic Peterson



BIOGRAPHY

Does stuff and things. or doesn't. It depends.

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Creator of the Wolf Den also the Author of Bumpers. My priority is to help you transform your business and your life by, basically, reprogramming your brain to change your business through personalized strategy. It's basically the promised land of "success" (as defined by you).

TEN MINUTE TALKS®

- [Don't Get Rekt: How To Avoid The Dangers That Get You In Trouble and Put Bumpers In Place with Nic Peterson and Joe Polish](#)
- [Bumpers: How to Get What You Want Out of Life If You're Serious About It with Nic Peterson](#)
- [Bumpers: How to Achieve Maximum Productivity, Profit, and Quality of Life with Nic Peterson](#)

Tim Schmidt

Delta Defense LLC

- TWe teach responsibly armed Americans to avoid danger, save lives and keep their loved ones safe.



BIOGRAPHY

I am a husband, father, son, brother, entrepreneur, musician and leader. I love the game of business.

TEN MINUTE TALKS®

- [The Private Association Business Model: Secrets Revealed For Building A Successful Association With Tim Schmidt](#)

Wesley Sierk

Risk Management Advisors

- I've GOT I've GOT a business that designs, implements and manages CLOSELY HELD (Captive) INSURANCE COMPANIES
- That GIVES That GIVES business owners a way to reduce business insurance premiums while creating a large tax deductions.
- That GETS That GETS them more profits and disposable income.
- I want HELP I Want HELP meeting business owners that want to save money on insurance premiums and take large tax deductions.



BIOGRAPHY

Wesley is the Managing Director of Risk Management Advisors. Wesley is an expert in the design, implementation and management of captive insurance companies. Their clients have the ability to set up their own insurance companies to reduce the cost of business insurance they pay, but take advantage of a little known tax advantage that comes from owning an insurance company. He is also very skilled in asset and estate planning, executive compensation plans, alternative tax reduction techniques. He has over 25 years helping highly profitable, closely held businesses limit their risk exposure and taxes through captive insurance companies, qualified plan structures, and trust arrangements. He is the author of "Taken Captive" a guide to captive insurance companies to business owners and "You Can Make It, But Can You Keep It?" A book for high net worth clients on how to protect their assets from litigation, taxes and bad advisors.

Zach Getson

- I've GOT an AI-enhanced data science company and the algorithmic hedge fund it powers
- That GIVES white-labeled access to our platform
- That GETS a ticket to the new world & a commitment to building a better future together
- I want HELP maintaining sight of the bigger picture and taking purposeful steps in that direction



BIOGRAPHY

Zach works with his dad, Howard Getson, to run an AI-enhanced data science company and the algorithmic hedge fund it powers. Zach handles all aspects of marketing for Capitalogix: from content, copywriting, and graphic design to funnel creation and strategy. His main job is really making Howard sound human, which is as tough as it sounds. He is passionate about personal development, relationships, communication, and making the complex simple.

Outside of work, Zach still identifies as a powerlifter and rugby player, despite 3 ACL surgeries and several other ugly injuries. He welcomes you to ask about them so he has an excuse to show you pictures.

TEN MINUTE TALKS®

- [100K Insights: A 100K Panel Featuring Nine 100K Members](#)